

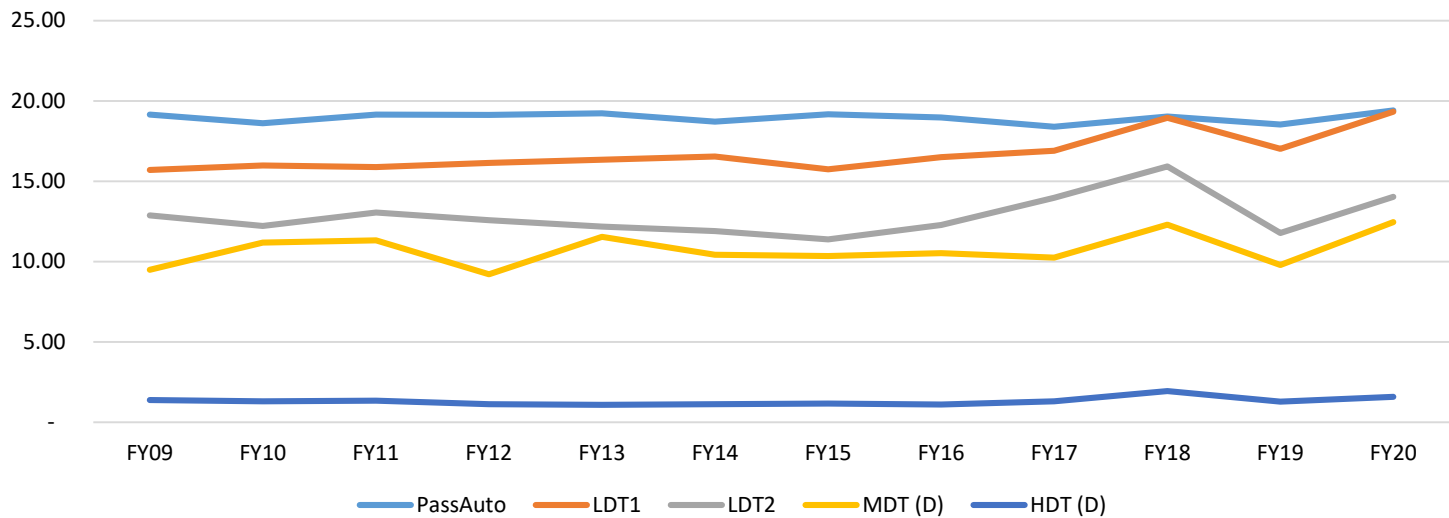
State of New Hampshire Fleet Management

State Government Energy Committee Meeting
January 8th, 2021

**Colin Capelle, State Procurement Card Manager
& Interim State Fleet Program Administrator
NH Department of Administrative Services**

FLEET MANAGEMENT: Annual Energy Report Briefing

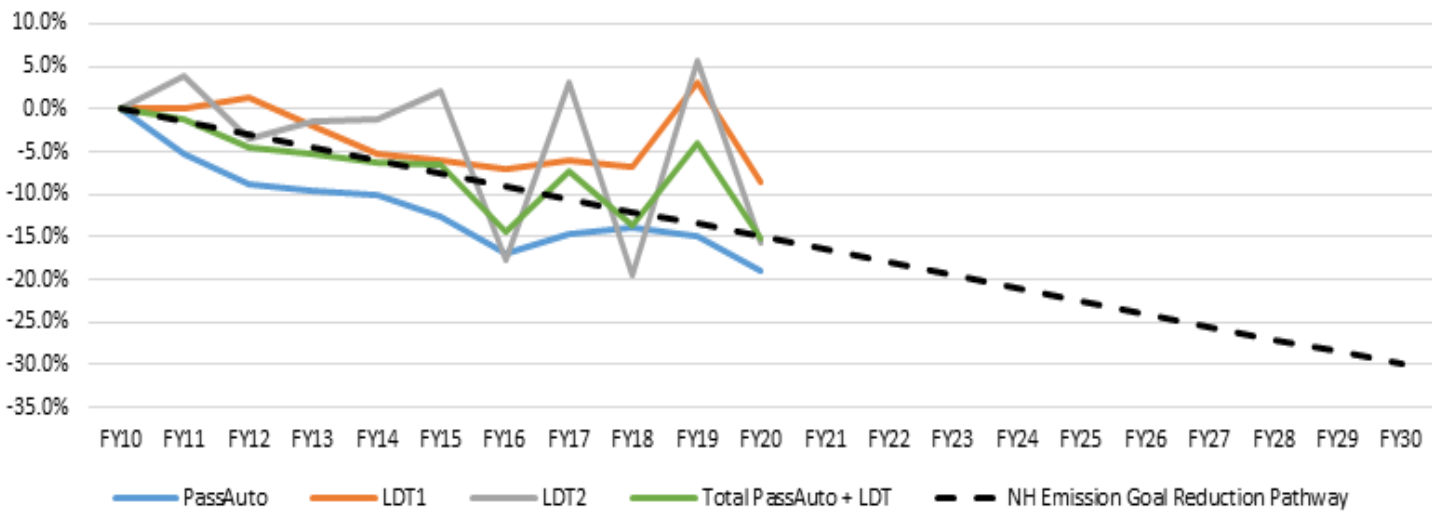
Fuel Economy FY2010 – FY2020



FY21 Considerations:

- Underlying reasons for a virtually flat fuel economy
 - Data inconsistencies between vehicle categories
 - Purchasing behavior at the agency level
 - Refinement of the Clean Fleets Standards
 - Feedback from the revised State Vehicle Index
 - Overall impact of the Fleet Management contract
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- Impact on data due to telematics
 - Effectiveness of managed maintenance on fleet efficiency

Emissions Trendlines by Category



FLEET MANAGEMENT: Fleet Updates

- 2021 State Vehicle Index Revision
 - 2017 Clean Fleets Standards
 - Integration of Alternative Fuel Vehicles
 - Total Cost of Ownership for Agency Fleet Comparisons
- Fleet Management Company RFP 2342-21
 - Closes next Friday, 1/15/21
 - Incorporates Clean Fleets Standards
 - Ad-hoc Services: Telematics, Maintenance & Repair, and Procurement
 - **Telematics:** Enhance driver & route efficiency, aggregate data, lengthen fleet life cycle
 - **Maintenance & Repair Services:** Preventative Maintenance, and potential cost savings
 - **Procurement:** Alternative option to State Vehicle Contract and potential cost savings